

## **Job Description**

**Zonal Managers (5/5+ years of exp, 80K All fixed)**

**Position Open: 2**

Managing and ensuring the percentage of closure for self and the team

Proven record of handling individual and team targets.

Maintaining monthly/ annually/quarterly team reports

Lining up virtual connects and face to face interactions involving technical team

Ensure optimum number leads being generated leading to target achievement

Intra and Inter Department coordination

Ensure MOU / Contract signed with corporation leading towards project closure

Accurately recording new information into data base / MIS , continuously validating all the data with the Input of updates as required

Undertaking the research to identify prospective donor organizations to ensure a robust revenue

Strong interpersonal and communication Skills

## **How to apply**

Interested candidates can mail their detailed resume at [contact@peopable.co.in](mailto:contact@peopable.co.in) (Please mention the position name in Subject)